



## **T-Mobile and Sierra Wireless agree cooperation in machine-to-machine field**

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- Cooperation intended to achieve further market development with quickly-usable solutions

T-Mobile und Sierra Wireless, Canada (NASDAQ: SWIR - TSX: SW), reached a memorandum of understanding on Monday concerning their strategic cooperation. The aim is to develop joint portfolios of solutions for the growing M2M (mobile machine-to-machine communication) market.

The companies share the conviction that cooperation between key service providers across the M2M value creation chain is necessary in order to satisfy customer requirements. In this context, T-Mobile and Sierra Wireless are focusing on simplified and standardized M2M services in order to enable rapid implementation of customer solutions. The memorandum of understanding creates a framework for the joint planning and implementation of such pre-configured solutions for the M2M market. It refers to the areas of product development, marketing and sales, as well as the use of M2M solutions and the provision of relevant services. More specifically, the cooperation involves joint detailed segmentation of the M2M market, identification of customers in the automotive, logistics, navigation, energy-provision and security industries, development of M2M solution packages and identification of opportunities for integrating T-Mobile services into Sierra Wireless products. Cooperation is aimed at the European market as a whole, with an initial focus on Germany.

Rainer Deutschmann, Senior Vice President Mobile Products at Deutsche Telekom says: "We look forward to working together with the leading innovator in the field of embedded modules. Through our joint efforts, we aim to offer optimized standard solutions to our M2M customers. We are pulling out all the stops to ensure that the M2M market benefits from the fruits of our cooperation." Dan Schieler, Senior Vice President Worldwide Sales at Sierra Wireless adds: "We see enormous potential for countless companies to save a great deal of time and money with M2M. Working together with a leading network operator represents another step in the strategy of Sierra Wireless to offer comprehensive solutions to M2M customers that help them expand their business."

### **About Deutsche Telekom AG**

Deutsche Telekom is one of the world's leading integrated telecommunications companies with almost 150 million mobile customers, about 40 million fixed-network lines and over 17 million broadband lines (as of June 30, 2009). Its product brands are T-Home (fixed-network telephony, broadband Internet), T-Mobile (mobile communications), and T-Systems (ICT solutions). As an international Group with over 261,000 employees operating in around 50 countries worldwide (as at: June 30, 2009), Deutsche Telekom generated more than half of its revenue - EUR 61.6 billion - outside of Germany in 2008.

### **About Sierra Wireless**

Sierra Wireless (NASDAQ: SWIR – TSX: SW) products connect people and machines to wireless networks around the world. We offer an advanced, comprehensive product line, addressing consumer, enterprise, original equipment manufacturer, and specialized vertical industry markets. We also offer a wide range of professional and operated services. Our solutions are used for mobile computing, transportation, industrial M2M (machine-to-machine), enterprise, residential and consumer communications applications. For more information about Sierra Wireless, visit [www.sierrawireless.com](http://www.sierrawireless.com) or [www.wavecom.com](http://www.wavecom.com).

### **Sierra Wireless Forward Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties. These forward-looking statements relate to, among other things, plans and timing for the introduction or enhancement of our services and products, statements about future market conditions, supply conditions, channel and end customer demand conditions, revenues, gross margins, operating expenses, profits, and other expectations, intentions, and plans contained in this press release that are not historical fact. Our expectations regarding future revenues and earnings depend in part upon our ability to successfully develop, manufacture, and supply products that we do not produce today and that meet defined specifications. When used in this press release, the words "plan", "expect", "believe", and similar expressions generally identify forward-looking statements. These statements reflect our current expectations. They are subject to a number of risks and uncertainties, including, but not limited to, changes in technology and changes in the wireless data communications market. In light of the many

risks and uncertainties surrounding the wireless data communications market, you should understand that we cannot assure you that the forward-looking statements contained in this press release will be realized.